



“

HOW MUCH MONEY DO YOU NEED IN ORDER TO MOVE YOUR TRUCK?

Hello. My name is Charles M., independent dispatcher, with the Exodus Logistics, LLC dispatching firm. I specialize in finding the freight that you want for the rate that you need. Having relationships with brokers and shippers can help in this regard, along with several load board resources. I assist with carrier packet completion, receiving and verifying rate confirmations and even invoicing for you, if you like that service as well (unless you deal with a factoring company yourself). My pricing scheme for my service is as follows:

Rate for a load = 10% dispatching fee

These rates are fair considering the type of service involved. Also, the dispatching fee will be added on top of the gross rate, so no money is taken from you.

For example, if I found a \$3,000 gross rate load, I would go back to the broker/shipper and ask for \$3,300 in order to cover my \$300 dispatching fee ($\$3,000 * 10\% = \300). Fair enough? You lose nothing. I try to be as open and transparent as possible.

Now when I ask you for your cents per mile rate, please consider all your expenses when you give me an answer. (**Consider: fuel, insurance, maintenance on the unit, and whether or not you have an expense for leasing under someone else's authority, etc.**) That way, you cover all your expenses and make money. I want to be fair with my potential carriers and keep them running. I work for you, finding you good paying, and decent loads consistently. I am just another option for you when it comes to making more money.

Once you are paid first, just pay us the percentage of the gross rate on the pricing scale as outlined in our carrier agreement.

Please reply to the email with the returned carrier agreement and profile (along with MC authority, Certificate of Insurance and W9) at:

andrew@drews3plworldwide.com

Or phone me at:

(856) 807-5086

Also check out our website at:

<https://www.drewsuniversity.com>